IRONGALL FEDERAL

AI that gets built, and gets used.

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irongallfederal.com

Irongall Federal trains your workforce on AI, measures real adoption, then turns the results into strategy and working AI tools. We help Coast Guard and DHS teams get daily mission value from the AI tools they already own. Founded by a 2010 U.S. Coast Guard Academy graduate.

3 yrs	20	12	500+
LEADING AI STRATEGY	ORGANIZATIONS SERVED	AI PRODUCTS AND USE CASES SCOPED OR BUILT	PEOPLE TRAINED

TRAIN Hands-on, in your approved tools → **MEASURE** Who uses AI, and for what → **STRATEGY** Roadmap and governance from real use → **SCOPE** Rank the use cases worth funding → **BUILD** Prototype to working tool → **IMPLEMENT** Deploy on the platforms you own → **LAUNCH** Rollout, champions, comms

CORE COMPETENCIES

- **Adoption and workforce training:** role-based training, playbooks and usage measurement
- **AI strategy and governance:** roadmaps, acceptable use policy, AI councils and AI change management boards
- **AI product scoping:** use case discovery, prioritization, business case and requirements
- **AI build and implementation:** proofs of concept to deployed tools on enterprise AI platforms
- **Go-to-market and launch:** rollout plans, champion networks and internal communications

FOUNDER EXPERIENCE

Selected commercial engagements from 20 organizations served, led by the founder as AI strategy lead at a consulting firm, 2023 to present.

Commercial real estate firm | **Enterprise AI adoption**
Ran a company-wide AI training program for 450 staff and built 3 AI products for the business.

Private equity firm | **Executive and deal team cohort**
Trained 45 investment and operating staff and prototyped 2 AI products from scoped use cases.

Sports and entertainment talent agency | **Cross-functional cohort**
Trained 37 staff across agent and operations teams and prototyped 2 AI products.

DIFFERENTIATORS

- **Mission insider.** USCGA 2010 graduate, Coast Guard veteran, former federal IT project manager and Contracting Officer's Representative (COR). We know how the Coast Guard works and buys, from both sides of the contract.
- **People first, then the build.** Most AI vendors start with a build and hope people use it. We train first, measure real use, and build what the data supports.
- **Platform neutral.** We build on the AI tools you already own and do not resell software, so the advice serves the mission, not a license.

KEY PERSONNEL

Founder
U.S. Coast Guard Academy, 2010
Former federal IT project manager; former PMP
Former Contracting Officer's Representative (COR)
3 years leading AI strategy; led and advised client AI change management boards

CORPORATE DATA

Legal name	Irongall LLC
UEI	MXPPV8Y1U895
CAGE	Pending (expected Nov 2026)
NAICS	541611 (primary), 541618, 541690, 541512, 611430
PSC	R408, R499, U008
Business type	Small business; veteran-owned
Location	Serving USCG and DHS nationwide